

Skills Matrix

ADMIN

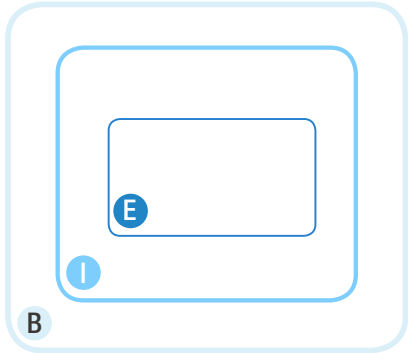
ADMINELOPER

DEVELOPER

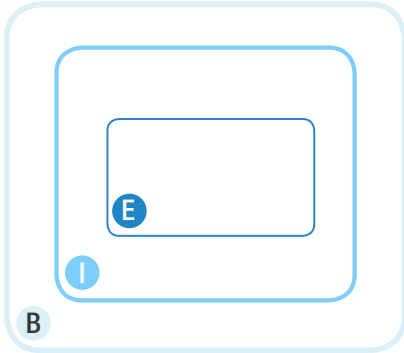
B Beginner

I Intermediate

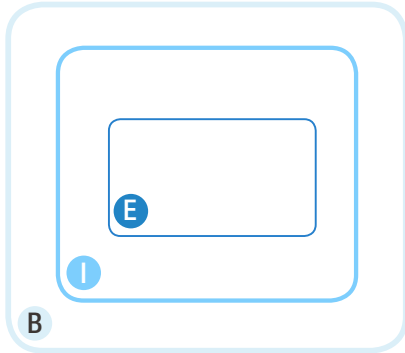
E Expert



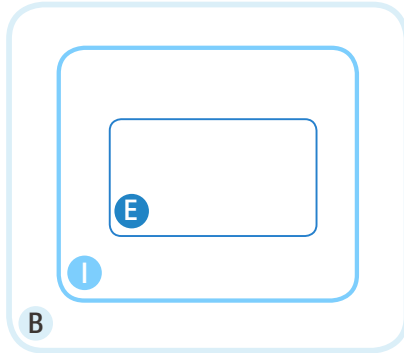
Business Process Analysis



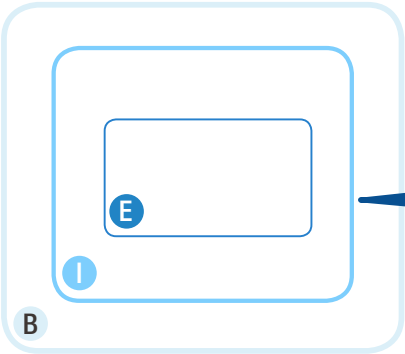
Automation



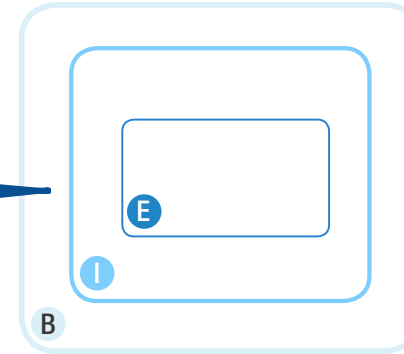
Data Architecture



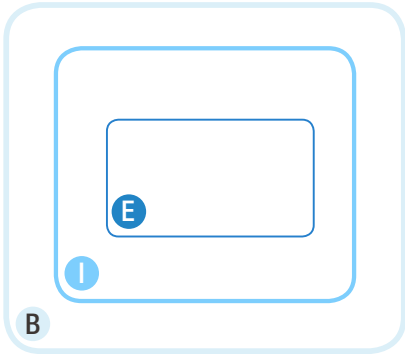
Apex (Including Tests)



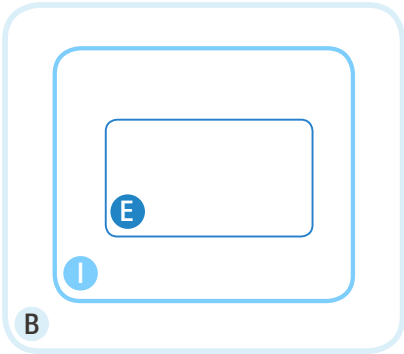
Communication



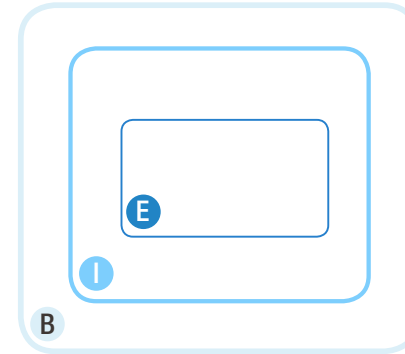
LC & LWC



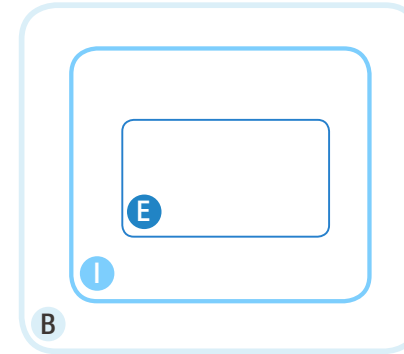
Problem Solving



Data Modeling



Security & Access Management



Integrations

Skills

Role	Skill	Beginner	Intermediate	Expert
Admin & Developer	Data Modeling	Standard Fields Custom Fields List Views	Formulas Data Quality Reporting Data Sharing	Relationships ERDs SOQL/DML Duplicate Management
Admin	Business Process Analysis	SFDC & Business Project Management Gather Requirements	Process mapping Agile methodologies	Process Overhaul Migrate from Other Systems Negotiation
Admin	Automation	Workflow & Assignment Rules Process Builder	Approvals Visual Workflow Limitations & Combos	Lightning Flows
Admin & Developer	Problem Solving	Analytical Skills Identify Inefficiencies Problem Resolution	Using Debug logs & Apex Audit Logs Solutioning	
Admin & Developer	Communication	Interpret Business to Tech Documentation & Training Interaction & Collaboration End Users	Negotiating Interaction & Collaboration with all levels of stakeholders	
Developer	Data Architecture	Imports Exports SOQL/DML	Large Data Volumes Data Skew	Platform Events
Developer	Apex (Including Tests)	Developer Console & Execute Anonymous Blocks Collections Loops SOQL/SOSL Visualforce	Intermediate Triggers Test Classes Bulkify Code Custom Settings Exception Handling Violations in Visualforce & Apex	Apex Patterns: Domain & Selector Layers Apex Patterns: Service Layer Test Scheduling, Automation & Call Out Logic Asynchronous Apex Metadata
Admin & Developer	Security & Access Management	Roles & Profiles Permission sets Teams & Queues Groups	Sharing Rules *Permission Groups	Apex Sharing
Developer	LC & LWC	Visual Studio Code Lightning Component with Server-Side Apex Controller Lightning Data Service	Reusable Lightning Components Aura Components Salesforce DX	Security for Lightning Components Mobile SDK Platform Encryption
Developer	Integrations	SOAP Callouts REST Callouts	Heroku	Mulesoft Google Integrations

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